



Procurement & Supply Chain Operations

Certificate in Financial Tools in Procurement

Course Introduction

Finance sets spending limits for procurement, and procurement aims to save money when and where possible through both cost savings and cost avoidance measures. This course is designed to provide participants with the essential principles of finance as they apply in the real world, particularly in the procurement process. This course covers topics such as how finance works in the procurement business, how finance measures performance, impact of financial decisions in performance, and uses of finance skills to drive a business forward.

Target Audience

1. Procurement Manager
2. Financial Analyst
3. Supply Chain Manager
4. Purchasing Officer
5. Contract Manager
6. Cost Analyst
7. Budget and Finance Manager
8. Risk and Compliance Officer
9. Vendor Manager
10. Accounts Payable Specialist

Learning Objectives

Determine which goods and services can be categorised as capital and which will be expense items

- Gain a comprehensive understanding of the importance of corporate governance, regulation and Corporate Social Responsibility (CSR) and sustainability in relation to economic performance and value creation
- Evaluate and select financial risk management options
- Learn a range of forecasting methods
- Apply contribution analysis and marginal costing to evaluate a range of decisionmaking situations
- Know and examine the uses of the different types of expenditure
- Assess and choose sources of finance to assess funds for capital acquisitions and projects
- Recognize the nature and importance of investment decision-making for home and international markets
- Assess the impact of external factors upon the decision-making process and how these might be factored into the modelling and ultimate business case
- Enumerate and identify the different types of risk and their impact on: Suppliers, Own organisation, Customers
- Conduct financial appraisal and risk analysis of suppliers, your own organisation, and customers, using a range of financial performance ratios

Training Course Methodology

The course uses a mix of interactive techniques, such as brief presentations by the consultant, case studies, live demonstration of sampling methodologies and group exercises to apply the knowledge acquired throughout the course.

Course Outline

- Day 01

- Importance of Corporate Governance, Regulation and Corporate Social Responsibility (CSR) and Sustainability in Relation to Economic Performance and Value Creation
- Identify Which Goods and Services Can Be Categorized as Capital and Which Will Be Expense Items
- Range of Forecasting Methods
- **Day 02**
 - Range of Forecasting Methods
 - Contribution Analysis and Marginal Costing
 - Sources of Finance
 - Nature and Importance of Investment Decision-Making for Home and International Markets
- **Day 03**
 - Impact of External Factors Upon the Decision-Making Process
 - Type of Risks and their Impact on: Suppliers, Own Organization and Customer
 - Financial Appraisal and Risk Analysis of Suppliers, Your Own Organization and Customers
 - Select Financial Risk Management Options

Confirmed Sessions

| FROM | TO | DURATION | FEES | LOCATION |
|---------------|---------------|----------|------------|------------------|
| June 23, 2025 | June 25, 2025 | 3 days | 3950.00 \$ | Austria - Vienna |
| Aug. 11, 2025 | Aug. 13, 2025 | 3 days | 3250.00 \$ | UAE - Dubai |
| Dec. 7, 2025 | Dec. 11, 2025 | 5 days | 3250.00 \$ | Bahrain - Manama |