



Management And Leadership

Managing for Results

Course Introduction

Forge Your Leadership Legacy and Drive Unprecedented Results with Your Team!

This dynamic training program equips managers with the essential tools and strategies to ignite performance and propel organizational goals to new heights.

Target Audience

- HR Managers & Directors
- Performance Management Specialists
- Project & Program Managers
- Strategy & Planning Managers
- Operations Managers
- Team Leaders & Supervisors
- Organizational Development Professionals
- Government & NGO Officials
- Business Consultants
- Senior Executives & Decision-Makers

Learning Objectives

At the end of this training course, participants will be able to:

- Define the core principles of results-based management (RBM).
- Craft a strategic plan with measurable goals and objectives.
- Develop and implement effective performance management systems.
- Utilize key performance indicators (KPIs) to track progress and measure success.
- Provide constructive feedback and coaching to drive individual and team performance.

- Foster a culture of accountability and continuous improvement.

Course Outline

• 01 Day One

Module 1: Introduction to Results-Based Management (RBM):

- Understanding the RBM framework and its benefits.
- Aligning individual goals with organizational strategy.

• 02 Day Two

Module 2: Setting SMART Goals & Objectives:

- Crafting clear, measurable, achievable, relevant, and time-bound goals.
- Developing a cascading goal structure.

• 03 Day Three

Module 3: Performance Management Strategies:

- Designing a performance management system.
- Conducting effective performance reviews.
- Providing actionable feedback for continuous improvement.

• 04 Day Four

Module 4: Measuring Performance & Results:

- Establishing key performance indicators (KPIs).
- Data collection and analysis for performance evaluation.
- Utilizing data to inform decision-making.

• 05 Day Five

Module 5: Creating a Culture of Accountability:

- Fostering ownership and responsibility within your team.
- Establishing clear communication channels.
- Providing recognition and rewards for achievement.

Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
May 4, 2025	May 8, 2025	5 days	4250.00 \$	KSA - Al Khobar
Sept. 22, 2025	Sept. 26, 2025	5 days	5950.00 \$	USA - Texas
Dec. 15, 2025	Dec. 19, 2025	5 days	4250.00 \$	UAE - Dubai