



Project & Contract Management

Tips and Techniques to Limit Liabilities Under Various Provisions While Drafting Contracts

Course Introduction

This training program is specifically designed to help participants navigate the complexities of liability clauses in contracts.

Participants will learn proven techniques for minimizing exposure while ensuring that their agreements remain fair, enforceable, and aligned with industry standards.

We will cover a range of topics including indemnity, limitation of liability, force majeure, and exclusion clauses, as well as negotiation strategies for achieving liability protection in contractual agreements.

Target Audience

Legal team, contract managers, procurement officers, project managers, and any personnel involved in contract drafting, negotiation, or management.

Learning Objectives

- Understand the primary sources of liability in contracts and how to address them effectively.
- Learn techniques to draft contracts that limit liability under various provisions.
- Gain practical skills in negotiating liability terms to protect the organization's interests.
- Enhance awareness of industry-specific risks and approaches to minimize contractual exposure.

Course Outline

- Day 01

Session 1: Introduction to Contractual Liabilities

- Overview of common liabilities in contracts.
- Key sources of contractual liabilities (warranties, indemnities, representations, and guarantees).
- Importance of clearly defining liability limits to avoid disputes.
- **Interactive Exercise:** Identifying liability clauses in sample contracts.

Session 2: Limitation of Liability Clauses

- Types of limitation clauses: caps on **damages**, exclusion of indirect/consequential damages, and time limitations.
- Crafting enforceable limitation of liability clauses.
- Industry standards and NMDC-specific considerations for liability limitations.
- **Case Study:** Analysis of real-world limitation clauses and their impact on liability.

• Day 02

Session 3: Drafting Techniques to Mitigate Risk

- Essential drafting tips for indemnity, liability, and exclusion clauses.
- Tailoring clauses to align with project-specific risks.
- Strategies for drafting force majeure and “act of God” clauses to manage unexpected events.
- **Group Exercise:** Drafting a limitation clause for a hypothetical contract related to NMDC's operations.

SEASON 4: Negotiation Strategies for Liability Limitation

- Techniques for negotiating liability provisions with third parties.
- Balancing risk and reward: Finding acceptable terms for both parties.
- Tips for gaining concessions without compromising NMDC's liability protection.
- **Role-Play Activity:** Simulated negotiation of liability clauses between contractor and client.

• Day 03

Session 5: Review and Practical Application

- Recap of key principles and best practices in liability limitation.
- Q&A session to address specific challenges participants face in their roles.
- Practical tips for ongoing contract management and periodic review of liability provisions.
- **Closing Discussion:** Implementing a liability-limitation checklist for future contracts.

Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
June 30, 2025	July 2, 2025	3 days	3950.00 \$	Spain - Barcelona
Sept. 8, 2025	Sept. 10, 2025	3 days	3250.00 \$	UAE - Dubai
Nov. 10, 2025	Nov. 12, 2025	3 days	3250.00 \$	UAE - Abu Dhabi