



Legal and Corporate Law

# Legal Aspects of Contracts

## Course Introduction

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This Legal Aspects of Contracts course is designed to give a clear understanding of the role of law and its impact on the purchasing & supply of goods and services.

The detailed program enables delegates to improve their understanding of legal aspects of purchasing, as well as their ability to apply this knowledge to control exposure to risk.

Practical advice and examples are provided on how to set up more robust contracts and manage the process of contract formation.

## Target Audience

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This training course is designed and beneficial to professionals who are handling functions related to contracts and its legal conditions.

## Learning Objectives

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- Understand contract terms and conditions.
- Identify Legal Aspects of Contracts, Contract Risk Management, and Compliance
- Understand how contracts can be developed
- Define Different contracting structures
- Understand and apply Arbitration and Dispute Resolution.

# Course Outline

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## • Day 01

### **The Basis of Contracting:**

- Why we use contracts?
- Video presenting contract importance
- Traditional contract types
- Modern contract types
- Videos presenting different contract types
- Oral contracts
- Electronic contracts
- Discussion case
- Bonds and Guarantees
- Letters of Intent

### **Which Law?**

- Discussion case on contract law
- What is a contract in Law?
- What are the sources of contract law?
- Legal requirements for a valid contract
- Terms and conditions of the contract
- Authority to contract
- Applicable laws relating to the supply of goods and services and the relevant property rights.

### **The structure of contracts:**

- Understanding the implied terms for the supply of services.
- Unfair Contract Terms and Contracts (Rights of Third Parties).
- Common Express Terms.
- Elements of a contract.
- Privity of contract, what it is and why it exists.

- Consequences for the innocent third party.
- Practical Application.

## • Day 02

### Major Contract Terms

- Obligation to perform
- Defective goods
- Liability issues
- Indemnities and Insurance,
- Discussion case
- Intellectual property
- Force Majeure
- Discussion case on Force Majeure
- Law and the performance of contract
- Managing Breach of Contract.
- Dispute in law.
- Arbitration And Dispute Resolution (Legal point of view)

## • Day 03

### Other laws applicable to contracts

- The law of negligence and contract tort.
- TUPE.
- Competition Law.
- Freedom of Information.
- Case Studies.

### Intellectual Property Rights and the law:

- What are intellectual property rights?
- Protecting in your organization's intellectual property.
- Ensuring your organization does not infringe someone else intellectual property.
- Case studies

## • Day 04

### Changes and Variations, Payment and Close-out Issues

- Changes and Variations
- Payment issues
- Letters of Credit

- Warranty claims
- Suspension and Termination
- Contractual issues on close out
- Claims management techniques.
- Advanced Dispute Resolution
- Negotiation, compromise and settlement
- Video presenting negotiation steps
- Litigation
- Arbitration
- Mediation
- Dispute Review Boards
- Workshop.

## Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
May 18, 2025	May 21, 2025	4 days	2150.00 \$	Virtual - Online
June 30, 2025	July 3, 2025	4 days	4250.00 \$	UAE - Dubai
Sept. 8, 2025	Sept. 11, 2025	4 days	4250.00 \$	UAE - Abu Dhabi
Nov. 10, 2025	Nov. 13, 2025	4 days	4250.00 \$	UAE - Dubai