



Legal and Corporate Law

## Legal Advisor Training

## Course Introduction

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The role of a Legal Advisor demands a wide range of skills, combining a deep understanding of law with strong analytical, communication, and strategic thinking abilities. Legal Advisors are tasked with providing counsel on legal matters, navigating complex regulatory landscapes, and mitigating legal risks for their organizations. As businesses face evolving challenges, the skill set required of Legal Advisors becomes increasingly sophisticated, requiring them to stay current with legal developments and apply their expertise across various domains such as contracts, corporate governance, and dispute resolution.

This course is designed to equip aspiring and current Legal Advisors with essential legal, analytical, and advisory skills. The course will cover key areas such as contract negotiation, corporate law, regulatory compliance, and risk management. Through case studies, simulations, and interactive discussions, participants will gain practical insights into effectively advising businesses on legal matters and ensuring compliance while minimizing legal risks.

### Training Course Methodology

This course is designed to be interactive and participatory, and includes various learning tools to enable the participants to function effectively and efficiently. The course will use sessions, exercises, and case applications, and presentation about proven-by-practice methods, new insights and ideas about emotional intelligence and its effects in a corporate world.

## Target Audience

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1. Legal Advisors
2. Contract Managers
3. Compliance Officers
4. In-house Counsel
5. Legal Consultants
6. Corporate Lawyers

7. Procurement Managers
8. Risk Managers
9. Project Managers
10. Business Development Managers

## Learning Objectives

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- Understand the key legal principles and frameworks applicable to a Legal Advisor's role.
- Develop skills in legal analysis, negotiation, and drafting of legal documents.
- Provide sound legal advice and guidance in areas such as corporate governance and risk management.
- Navigate regulatory environments and ensure organizational compliance with laws and regulations.
- Handle legal disputes, alternative dispute resolution methods, and litigation strategies

## Course Outline

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- **Day 01**

- Legal Foundations for Advisors**

- Overview of the role and responsibilities of a Legal Advisor
    - Key legal principles: Contract law, corporate law, and tort law
    - Understanding legal risk in business environments
    - The importance of due diligence in advising clients
    - Ethical responsibilities and conflict of interest management
    - Working with internal and external stakeholders
    - Case studies: Common legal issues faced by organizations

- **Day 02**

- Contract Negotiation and Drafting**

- Essential components of a legally enforceable contract

- Key clauses in commercial contracts: Liability, indemnity, and warranties
- Negotiation strategies for contract terms and conditions
- Avoiding common pitfalls in contract drafting and review
- Amending and terminating contracts: Legal and practical considerations
- Case studies: Negotiating and drafting complex contracts
- Practical exercises: Drafting and reviewing sample contracts

• **Day 03**

**Corporate Governance and Regulatory Compliance**

- The role of a Legal Advisor in corporate governance
- Understanding fiduciary duties and responsibilities of directors
- Compliance frameworks: National and international regulatory requirements
- Managing compliance risks and avoiding legal violations
- Anti-bribery, corruption, and data protection laws
- Corporate social responsibility and its legal implications
- Practical exercises: Advising on compliance and governance issues

• **Day 04**

**Dispute Resolution and Litigation Management**

- Overview of dispute resolution methods: Negotiation, mediation, arbitration, and litigation
- Evaluating the strengths and weaknesses of each method
- Legal Advisor's role in resolving disputes outside of court
- Preparing for litigation: Key steps and considerations
- Managing legal costs and resources during litigation
- Drafting settlement agreements and enforcing judgments

# Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
May 12, 2025	May 15, 2025	4 days	4250.00 \$	UAE - Dubai
Aug. 11, 2025	Aug. 14, 2025	4 days	4950.00 \$	England - London
Oct. 20, 2025	Oct. 23, 2025	4 days	2150.00 \$	Virtual - Online