



Management And Leadership

Collaborative Decision-Making Strategies

Course Introduction

Clear, confident decision making is one of the central criteria for promotion into executive ranks. Yet many executives report that making decisions is one of their biggest professional challenges. This training course will examine the art

and science of strategic decision making. You will learn how to identify the most strategically important dimensions on which to ground your decisions, and to scan your environment for your best possible options. You'll also gain experience with proven techniques for making better strategic decisions in the face of complexity, uncertainty and conflicting objectives.

Target Audience

- Managers and team leaders who need to make quick decisions and solve problems efficiently.
- Executives and senior managers looking to enhance strategic thinking and decision-making skills.
- Those responsible for conflict resolution, team management, and organizational development.
- Individuals starting new businesses need to navigate complex challenges and make crucial decisions.
- Owners of small to medium enterprises (SMEs) who need to optimize operations and solve business-related problems creatively.
- All professionals who need to develop their problem-solving and decision-making skills.

Learning Objectives

- Identify the reasons for making decisions using the process of structured analysis.
- Identify when to involve others in the decision-making or problem-solving process and how to do so.
- Gain a comprehensive understanding of the steps to use to yield the highest probability of successful decisions and solutions.
- Interpret and analyze data more successfully.
- Appreciate the importance and value of different problem-solving approaches and styles.
- Develop an operational framework for approaching a variety of problem situations.

Course Outline

- **01 Day One**

- Foundations of Rational Decision-Making**

- Characteristics of rational decision-making
 - Understanding how decisions are actually made
 - Structuring analysis for effective decision-making

- **02 Day Two**

- Problem-Solving Approaches & Insights**

- Insights into problem-solving
 - When to involve others in decision-making
 - Levels of involvement in decision-making

- **03 Day Three**

- Practical Problem-Solving Techniques**

- The four-step problem-solving model
 - Hands-on problem-solving exercise

- **04 Day Four**

Avoiding Pitfalls & Enhancing Decision-Making

- Common decision-making pitfalls
- Key decision-making techniques

• 05 Day Five

Strategic Decision-Making & Planning

- Planning for effective decision-making
- Understanding decision levels
- Using the "Six Thinking Hats" technique to view decisions from all perspectives

Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
April 20, 2025	April 24, 2025	5 days	4250.00 \$	KSA - Al Khobar
Sept. 8, 2025	Sept. 12, 2025	5 days	4950.00 \$	Spain - Barcelona
Dec. 15, 2025	Dec. 19, 2025	5 days	4250.00 \$	UAE - Dubai