



Project & Contract Management

## Advanced Real Estate Asset Management

## Course Introduction

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The **Advanced Real Estate Asset Management** course from BOOST is designed to equip real estate professionals with advanced strategies and techniques for managing property portfolios. The course covers the complexities of real estate investment, asset performance analysis, financial modelling, and the management of both commercial and residential properties. Participants will gain a deeper understanding of asset valuation, risk management, property lifecycle management, and the use of technology in optimizing real estate portfolios. With a focus on maximizing returns and minimizing risk, this course prepares professionals to make informed decisions that align with long-term business goals in the real estate sector.

## Target Audience

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This course is ideal for real estate managers, asset managers, investment professionals, developers, property managers, and finance professionals involved in managing or overseeing real estate portfolios.

## Learning Objectives

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1. Analyse and evaluate real estate assets using advanced valuation techniques and financial modelling.
2. Develop strategic asset management plans that align with investment goals and market trends.
3. Optimize portfolio performance by effectively managing risks and leveraging opportunities in both commercial and residential real estate.
4. Understand the lifecycle of real estate assets, from acquisition to disposal, and the key factors influencing asset value.

5. Apply advanced real estate asset management tools and software to track and analyze performance.
6. Assess market dynamics and trends to make informed decisions regarding acquisitions, divestitures, and capital improvements.
7. Manage financial risks, tax implications, and legal considerations in real estate investments.
8. Negotiate contracts and manage relationships with stakeholders, tenants, and service providers effectively.
9. Implement sustainable practices and green building strategies to increase asset value and meet regulatory requirements.

## Course Outline

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### • Day 01

#### **Introduction to Advanced Real Estate Asset Management**

- Overview of real estate asset management in the modern market
- The role of asset managers in portfolio performance and value optimization
- Key performance indicators (KPIs) in real estate asset management
- Risk management: Identifying and mitigating risks in asset management
- The impact of macroeconomic trends on real estate values

### • Day 02

#### **Advanced Valuation and Financial Analysis Techniques**

- Advanced property valuation methods (e.g., discounted cash flow (DCF), cap rates, market comparable)
- Understanding financial modelling and forecasting for real estate investments
- Capitalization rates, internal rates of return (IRR), and net present value (NPV) analysis
- Advanced financing options for real estate investments: Debt, equity, and hybrid structures
- Real estate tax considerations and their impact on asset performance

### • Day 03

## Real Estate Portfolio Optimization and Risk Management

- Strategies for optimizing portfolio performance
- Diversification and its role in risk management in real estate portfolios
- Asset allocation and decision-making strategies for portfolio optimization
- Managing market risks and property-specific risks in real estate assets
- Legal and regulatory considerations in asset management

### • Day 04

## The Real Estate Asset Lifecycle and Strategic Planning

- Managing the full lifecycle of real estate assets: Acquisition, management, and disposition
- Strategic planning for real estate portfolios: Aligning investment strategies with business goals
- Identifying and capitalizing on value-add opportunities within real estate assets
- The role of technology and data analytics in asset management
- Managing property improvements and capital expenditures

### • Day 05

## Sustainable Real Estate Practices and Future Trends

- Implementing green building strategies and sustainable practices in asset management
- The importance of energy efficiency and sustainability in property value
- Navigating regulatory requirements for sustainable real estate management
- The future of real estate: Trends in smart buildings and digital asset management
- Developing a sustainable asset management strategy

## Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
April 7, 2025	April 11, 2025	5 days	5950.00 \$	USA - Los Angeles

FROM	TO	DURATION	FEEs	LOCATION
Aug. 18, 2025	Aug. 22, 2025	5 days	4250.00 \$	UAE - Dubai
Dec. 28, 2025	Jan. 1, 2026	5 days	4250.00 \$	KSA - Riyadh