



Legal and Corporate Law

# International Contracts and Legal Frameworks

## Course Introduction

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The **International Contracts and Legal Frameworks** course from BOOST is designed to provide legal professionals, contract managers, and business leaders with the essential knowledge and skills to navigate and manage international contracts effectively. This course covers key legal frameworks, principles of international contract law, negotiation strategies, and risk management in cross-border agreements. Participants will gain an in-depth understanding of the complexities of international contracts, including legal, cultural, and regulatory considerations, enabling them to manage international transactions and disputes with confidence.

## Target Audience

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This course is ideal for legal professionals, contract managers, project managers, procurement officers, and business leaders involved in managing international agreements.

## Learning Objectives

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1. Understand the foundational principles of international contract law and their application in cross-border agreements.
2. Identify and address key legal and regulatory issues that arise in international contracts.
3. Draft and negotiate international contracts, ensuring compliance with relevant international laws and standards.
4. Manage risks related to international contracts, including jurisdictional, cultural, and financial risks.
5. Apply dispute resolution mechanisms in international contracts, including arbitration, mediation, and litigation.

6. Navigate the legal frameworks and conventions governing international contracts, such as the United Nations Convention on Contracts for the International Sale of Goods (CISG).
7. Develop strategies for managing complex issues in international contracts, such as intellectual property rights, currency fluctuations, and foreign laws.
8. Utilize best practices for ensuring contract performance, compliance, and enforcement in international transactions.
9. Evaluate and manage legal disputes effectively using international legal frameworks and alternative dispute resolution mechanisms.

## Course Outline

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### • Day 01

#### Introduction to International Contract Law

- Overview of international contract law and its importance in global transactions
- Key principles of contract formation in international agreements
- The role of national legal systems vs. international law in cross-border contracts
- Introduction to international legal frameworks and conventions (e.g., CISG, UNIDROIT Principles)
- Jurisdiction and choice of law in international contracts

### • Day 02

#### Legal Frameworks Governing International Contracts

- Understanding the United Nations Convention on Contracts for the International Sale of Goods (CISG)
- Key provisions of the CISG and how they apply to international sales contracts
- The role of international organizations (e.g., WTO, UN, ICC) in regulating international contracts
- Bilateral and multilateral treaties: Implications for contract law
- International arbitration and dispute resolution mechanisms

### • Day 03

## **Drafting and Negotiating International Contracts**

- Drafting international contracts: Key clauses to include (e.g., delivery terms, payment, warranties)
- Negotiation strategies for international contracts: Cultural and legal considerations
- Addressing language barriers and cultural differences in international negotiations
- Risk management in international contracts: Identifying and mitigating legal and financial risks
- Ethical issues and compliance with anti-corruption laws in international contracts

### **• Day 04**

## **Risk Management in International Contracts**

- Identifying and managing risks in international contracts (e.g., currency fluctuation, political instability)
- Force majeure and other risk allocation clauses in international contracts
- Managing legal, financial, and reputational risks in cross-border agreements
- Dispute resolution in international contracts: Arbitration vs. litigation vs. mediation
- Enforcing international contracts: Challenges and strategies for cross-border enforcement

### **• Day 05**

## **Dispute Resolution and Enforcement of International Contracts**

- Overview of international dispute resolution mechanisms
- Arbitration in international contracts: Key rules and institutions (e.g., ICC, LCIA, UNCITRAL)
- Mediation and negotiation in resolving international contract disputes
- Enforcement of international judgments and arbitral awards
- Practical approaches to managing conflicts and disputes in international contracts

# Confirmed Sessions

FROM	TO	DURATION	FEEES	LOCATION
April 13, 2025	April 17, 2025	5 days	4250.00 \$	KSA - Riyadh
July 27, 2025	July 31, 2025	5 days	2150.00 \$	Virtual - Online
Sept. 8, 2025	Sept. 12, 2025	5 days	4250.00 \$	UAE - Dubai
Dec. 29, 2025	Jan. 2, 2026	5 days	4250.00 \$	UAE - Abu Dhabi