



Procurement & Supply Chain Operations

Mastering Digital Procurement Excellence

Course Introduction

In today's competitive and rapidly evolving business environment, procurement excellence requires more than transactional efficiency, it demands digital fluency, strategic alignment, and continuous innovation. "Mastering Digital Procurement Excellence" equips procurement professionals with the capabilities to design, implement, and sustain high-performing procurement functions that are agile, data-driven, and value-focused.

This hands-on course blends strategic frameworks with practical tools to help participants optimize digital systems, enhance supplier collaboration, and drive impactful results. From procurement strategy and automation to analytics and risk management, participants will gain a 360-degree understanding of what it takes to lead procurement functions at a world-class level.

Target Audience

- Procurement Managers & Directors
- Category Managers & Buyers
- Supply Chain Professionals
- Strategic Sourcing Specialists
- Transformation Project Leads
- Commercial Operations and Vendor Management Teams

Learning Objectives

- Develop a strategic procurement vision aligned with organizational goals.
- Implement digital tools and technologies to enhance procurement efficiency and visibility.
- Build supplier partnerships that promote innovation and long-term value.

- Use data analytics for procurement performance monitoring and continuous improvement.
- Lead digital transformation initiatives while managing stakeholder alignment and change.

Course Outline

• DAY 01

Strategic Procurement Excellence

- The evolving role of procurement in corporate strategy
- Key principles of procurement excellence and maturity models
- Developing a value-focused procurement roadmap
- Governance, compliance, and strategic risk considerations
- Role of leadership and culture in driving procurement transformation

• Day 02

Digital Procurement Platforms & Process Optimization

- Overview of leading procurement platforms (Ariba, Coupa, Jaggaer)
- Process mapping and optimization in digital procurement
- Digital P2P (Procure-to-Pay) lifecycle management
- Leveraging automation to reduce cycle time and manual errors
- Real-time visibility and spend control through digital tools

• Day 03

Analytics-Driven Decision Making in Procurement

- Foundations of procurement analytics and data governance
- Spend analytics and cost savings identification
- Predictive insights for sourcing and supplier selection
- KPI dashboards and procurement performance scorecards
- Building a data-driven culture within procurement teams

• Day 04

Supplier Management & Innovation Ecosystems

- Strategic supplier segmentation and relationship models

- Digital collaboration tools and supplier innovation portals
- Building long-term partnerships through performance metrics
- Risk mitigation, compliance tracking, and sustainability alignment
- Contract innovation and collaborative value creation

• **Day 05**

Leadership, Change & the Future of Procurement

- Leading change in digital procurement transformation
- Change management frameworks for procurement modernization
- Upskilling and talent strategy for future-ready teams
- ESG, ethical sourcing, and circular procurement models
- Future trends: AI-powered procurement, autonomous sourcing, and ecosystem orchestration

Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
Sept. 8, 2025	Sept. 12, 2025	5 days	4250.00 \$	UAE - Dubai
Sept. 28, 2025	Oct. 2, 2025	5 days	4250.00 \$	KSA - Riyadh