



Management And Leadership

Facilitating and Leading Cross-Functional Collaboration

Course Introduction

In today's dynamic and fast-paced business environment, organizations are increasingly relying on cross-functional teams to drive innovation, solve complex problems, and achieve organizational goals.

This 5-day course is designed for leaders, managers, and professionals who aim to enhance their ability to lead and facilitate effective cross-functional collaboration. Participants will gain hands-on skills in managing diverse teams, fostering collaboration across departments, and overcoming challenges inherent in cross-functional work.

Target Audience

- Project Managers
- Team Leaders
- Department Heads (e.g., Marketing, Finance, HR, IT, Operations)
- Product Managers
- Business Unit Managers
- Operations Managers
- Change Managers
- Organizational Development Specialists
- Strategy and Innovation Managers
- HR Business Partners
- Senior Executives aiming to improve inter-departmental collaboration
- Professionals transitioning into cross-functional leadership roles

Learning Objectives

By the end of this training course, participants will be able to:

- Defining cross-functional collaboration in today's business context.
- The role of cross-functional teams in driving innovation, improving efficiency, and solving complex problems.
- Key benefits of effective collaboration across different functions (e.g., marketing, finance, HR, IT).

Course Outline

• 01 Day One

Introduction to Cross-Functional Collaboration

The Importance of Cross-Functional Collaboration

- Defining cross-functional collaboration in today's business context.
- The role of cross-functional teams in driving innovation, improving efficiency, and solving complex problems.
- Key benefits of effective collaboration across different functions (e.g., marketing, finance, HR, IT).

Understanding Team Dynamics

- Recognizing the challenges and opportunities in cross-functional teams.
- Assessing team dynamics and identifying areas for improvement.
- The role of leadership in facilitating collaboration among diverse team members.

• 02 Day Two

Leading and Facilitating Cross-Functional Teams

Building Trust and Communication

- Techniques for establishing trust and credibility within cross-functional teams.

- Communication strategies for diverse teams: ensuring clarity, alignment, and active listening.
- Understanding the communication styles of different functions and how to bridge gaps.

Facilitating Effective Meetings and Discussions

- Best practices for running cross-functional meetings: setting agendas, managing time, and ensuring participation.
- Decision-making frameworks that support collaboration across functions.
- Role-playing scenarios to practice facilitating a cross-functional discussion.

• 03 Day Three

Overcoming Common Barriers to Collaboration

Conflict Resolution in Cross-Functional Teams

- Identifying and addressing conflicts within cross-functional teams.
- Strategies for constructive conflict resolution and fostering a collaborative mindset.
- Managing differing priorities and perspectives across functions.

Aligning Team Goals and Priorities

- Aligning cross-functional team goals with organizational objectives.
- Techniques for balancing competing priorities and managing resources effectively.
- Group exercise: Developing a shared vision for a cross-functional project.

• 04 Day Four

Overcoming Common Barriers to Collaboration

Conflict Resolution in Cross-Functional Teams

- Identifying and addressing conflicts within cross-functional teams.
- Strategies for constructive conflict resolution and fostering a collaborative mindset.
- Managing differing priorities and perspectives across functions.

• 05 Day Five

Sustaining Effective Cross-Functional Collaboration

Maintaining Collaboration Over Time

- Strategies for sustaining cross-functional collaboration long-term.
- Creating a culture of continuous improvement and learning within teams.

- Overcoming challenges in long-term projects and maintaining motivation.

Final Project: Designing a Cross-Functional Collaboration Plan

- Group exercise: Design a comprehensive collaboration plan for a hypothetical cross-functional project.
- Presentations of team plans and feedback from peers.
- Wrap-up and Q&A session.

Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
May 12, 2025	May 16, 2025	5 days	4250.00 \$	UAE - Dubai
July 21, 2025	July 25, 2025	5 days	4250.00 \$	UAE - Abu Dhabi
Oct. 13, 2025	Oct. 17, 2025	5 days	4950.00 \$	England - London
Nov. 9, 2025	Nov. 13, 2025	5 days	2150.00 \$	Virtual - Online