



Management And Leadership

Strategic Decision Making for Leaders

Course Introduction

In today's fast-paced, uncertain environment, strategic decision-making is a critical leadership competency. This five-day intensive program, delivered by BOOST, empowers leaders to master the art and science of making strategic choices under pressure, managing complexity, and driving sustainable success.

Drawing on real-world case studies, interactive simulations, and evidence-based frameworks, participants will strengthen their ability to make sound decisions, balance risks, and lead organizations confidently through ambiguity.

The program blends behavioural insights, strategic thinking tools, and practical leadership techniques to elevate the quality and impact of decision-making at senior levels.

Target Audience

- Senior leaders and executives responsible for major business decisions.
- Heads of business units, departments, or regional operations.
- Strategy, transformation, and innovation leaders.
- Entrepreneurs and founders navigating high-growth decisions.
- Professionals transitioning into senior strategic roles.

Learning Objectives

- Apply structured approaches to making high-stakes strategic decisions.
- Manage uncertainty, complexity, and risk when crafting organizational strategies.
- Use behavioural science insights to recognize and mitigate cognitive biases.
- Balance intuition with analytical thinking in real-time decision environments.
- Communicate and justify decisions effectively to key stakeholders.
- Foster a culture of strategic thinking and disciplined decision-making within teams.

Course Outline

• DAY 01

Foundations of Strategic Decision-Making

- Understanding the strategic decision-making process.
- Identifying types of decisions: routine vs. strategic vs. crisis driven.
- Introduction to frameworks for effective decision-making.
- How uncertainty, complexity, and ambiguity impact leadership choices.
- Group simulation: "Decision-making in high-pressure environments."

• Day 02

Overcoming Biases and Cognitive Traps

- Behavioural decision-making: How biases distort judgment.
- Recognizing common leadership decision traps (confirmation bias, overconfidence, etc.).
- Techniques to de-bias individual and group decision-making.
- Interactive exercises: Diagnosing and mitigating biases.
- Reflection session: Lessons from real-world business failures.

• Day 03

Analytical Tools for Strategic Choices

- Scenario planning and strategic foresight techniques.

- Decision trees, payoff matrices, and real options thinking.
- Risk analysis and managing downside scenarios.
- Applying data-driven approaches to strategic decision-making.
- Case study workshop: “Making high-risk, high-reward choices.”

• Day 04

Leading Decision Processes and Stakeholder Alignment

- Building decision-making teams: Diversity, collaboration, and governance.
- Managing dissent and constructive conflict in decision meetings.
- Communicating decisions for buy-in and successful execution.
- Ethical considerations in strategic leadership decisions.
- Simulation exercise: “Boardroom Decision Challenge.”

• Day 05

Integrated Decision-Making Practice and Personal Development

- Synthesizing intuition and analysis in real-world decisions.
- Leading under uncertainty: Building adaptive and agile decision models.
- Designing your personal decision-making improvement plan.
- Final capstone simulation: Strategic decision lab.
- Closing reflections: How to create a decision-making culture in your organization.

Confirmed Sessions

| FROM | TO | DURATION | FEES | LOCATION |
|---------------|---------------|----------|------------|-----------------|
| May 5, 2025 | May 9, 2025 | 5 days | 4250.00 \$ | UAE - Abu Dhabi |
| Sept. 1, 2025 | Sept. 5, 2025 | 5 days | 4250.00 \$ | UAE - Dubai |
| Oct. 12, 2025 | Oct. 16, 2025 | 5 days | 4250.00 \$ | KSA - Jeddah |

