



Interpersonal Skills and Self Development

The Art of Negotiation and Crisis Management

Course Introduction

This training program is designed to equip participants with the skills and knowledge needed to handle crises with confidence and negotiate under pressure.

This comprehensive training program covers crisis management frameworks and the dynamics of negotiation in challenging situations, strategies of developing and leading crisis management teams, and the importance of communication during times of crisis.

Target Audience

- Business Leaders and Executives.
- Team Leaders.
- Communication and Public Relations Managers.
- Human Resources employees and Managers.
- Negotiators and Mediators.

Learning Objectives

- To highlight various crisis situations that may be encountered at the workplace.
- To understand the behaviour that needs to be demonstrated during the crisis.
- To understand how cultural dimensions affect the process of crisis negotiation.
- To gain an understanding of the best applicable crisis negotiation strategies and tactics.
- To become aware of the emotional and psychological state of negotiating parties.
- To develop essential skills required to become an efficient crisis negotiator

Course Outline

Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
April 13, 2025	April 17, 2025	5 days	4250.00 \$	KSA - Riyadh
April 28, 2025	May 2, 2025	5 days	4950.00 \$	England - London
July 6, 2025	July 10, 2025	5 days	2150.00 \$	Virtual - Online
Sept. 1, 2025	Sept. 5, 2025	5 days	4250.00 \$	UAE - Abu Dhabi
Nov. 17, 2025	Nov. 21, 2025	5 days	4950.00 \$	Austria - Vienna