



Finance, Accounting and Banking

# **Certificate in Accounts Payable and Accounts Receivable**

## Course Introduction

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This training course will provide detailed insights as to the recent trends in Accounts Payable, Accounts Receivable and Credit Risk Management (AP, AR & CRM). The course will shed light on several aspects of AP, AR & CRM tools that can be utilized by organizations to ensure that adequate preventive measures are taken to identify specific risks specially to make sure working capital is optimized and AP, AR & CRM processes are working as expected. During the 4th and 5th day will look at this concept and see some practical examples in specific companies.

### **Financial statements**

Additionally, based on real financial statements we will apply this knowledge in a simulation context, trying to improve AP, AR & CRM in specific industries.

## Target Audience

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- Executives who have strategic financial oversight of their unit or organization
- Finance-related roles
- Accounting-related roles
- Marketing Managers
- Financial managers
- Affiliate marketing leaders
- Career Enhancers
- Digital Innovators
- Business owner / Entrepreneur
- General / Senior Accountant
- Business Project Manager
- Bank Branch Manager
- Structured Finance Senior Relationship Manager
- Finance Transformation Manager
- Risk Manager
- Investment Analyst

# Learning Objectives

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- Identify accounts payable, accounts receivable and credit risk management processes.
- Summarize the impact in working capital Accounts receivable & Accounts payable have
- Interpret the legal and institutional corporate governance framework in Accounts Payable, Accounts Receivable and Credit Risk Management.
- Categorize Accounts Payable, Accounts Receivable and Credit Risk Management integrated management.
- Apply the effective mechanisms and practices of effective corporate governance in publicly listed companies, with special focus on most relevant stock markets (Europe, USA and Asia).

# Course Outline

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- **Day 01**

- Accounts payable concept**

- Accounts payable turnover
    - Managing Accounts payable
    - Impact of Accounts payable on working capital
    - Accounts receivable concept
    - Risk of outstanding Accounts receivable
    - Impact of Accounts receivable on working capital
    - Accounts receivable & Accounts payable impact in working capital
    - Working capital in finance modelling
    - IT support systems
    - Accounts Payable, Accounts Receivable and Credit Risk Management master Data

- **Day 02**

## **Cost of Capital / Financing Sources**

- Corporate finance
- Corporate finance general ratios
- Accounts receivable vs Accounts payable general ratios
- Credit risk management concept
- Credit Risk Management strategy
- Credit Risk Management policy
- Costs of non-performance credit
- Credit Risk Management financial limits
- Accounts Payable, Accounts Receivable and Credit Risk Management integrated management

### **• Day 03**

## **Contrapart finance information**

- Strategic Clients / Suppliers
- Credit Risk Management evaluation techniques
- Credit risk policy
- Credit risk limits
- Assurance & compliance
- Accounts Payable, Accounts Receivable and Credit Risk Management teams
- Fraud triangle
- Fraud in Accounts Payable, Accounts Receivable and Credit Risk Management  
Disciplinary actions

### **• Day 04**

## **CFO perspective over AP, AR & CRM**

- Accounts Payable, Accounts Receivable and Credit Risk Management organizational red flags
- Accounts Payable, Accounts Receivable and Credit Risk Management behavioural red flags
- Accounts Payable, Accounts Receivable and Credit Risk Management and commercial teams
- Accounts Payable, Accounts Receivable and Credit Risk Management suspicious behaviour
- Accounts Payable, Accounts Receivable and Credit Risk Management training & awareness
- Accounts Payable, Accounts Receivable and Credit Risk Management KPI definition

- Accounts Payable, Accounts Receivable and Credit Risk Management team remuneration
- International Accounts Payable, Accounts Receivable and Credit Risk Management

• **Day 05**

- Case Study I
- Case Study II
- Case Study III
- Case Study IV
- Case Study V

## Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
June 1, 2025	June 5, 2025	5 days	4250.00 \$	KSA - Riyadh
June 29, 2025	July 3, 2025	5 days	2150.00 \$	Virtual - Online
Sept. 29, 2025	Oct. 3, 2025	5 days	4950.00 \$	Austria - Vienna
Dec. 22, 2025	Dec. 26, 2025	5 days	4250.00 \$	UAE - Dubai
June 22, 2025	June 26, 2025	5 days	4250.00 \$	KSA - Jeddah