Management And Leadership

Executive Decision Analytics

Course Introduction

This module encourages active participation in group discussions to analyze decision-making processes comprehensively. Participants will critically assess historical organizational decisions, identifying both strengths and areas for improvement, while building strategies to enhance their critical thinking skills. By utilizing established decision-making models, learners will tackle hypothetical business scenarios to gain practical insights. The module also focuses on self-reflection, allowing individuals to evaluate their personal decision-making styles and pinpoint opportunities for growth and development.

Target Audience

- Business Leaders and Managers
- Team Leaders and Supervisors
- Project Managers
- Middle and Senior Management Professionals
- Decision-Making Consultants
- Organizational Development Specialists
- Data Analysts and Business Strategists
- Human Resources Professionals involved in leadership training
- Professionals in Collaborative and Strategic Roles
- Aspiring Leaders seeking to enhance decision-making skills

Learning Objectives

By the end of this training course, participants will be able to:

- Engage in group discussions to evaluate decision-making processes.
- Analyse past organisational decisions to identify strengths and weaknesses.
- Develop strategies to enhance critical thinking in decision-making.

- Apply decision-making models to hypothetical business scenarios.
- Reflect on personal decision-making styles to identify areas for improvement.

Course Outline

- **01 Day One**

  Introduction to Decision-Making Frameworks:

  - Types of Organisational Decisions: Explore various categories of decisions commonly encountered within organisations.
  - The Define-Decide-Do Model: Learn a structured approach to navigate through decision-making stages effectively.

- **02 Day Two**

  Identifying and Mitigating Cognitive Biases:

  - Recognising Personal Biases: Identify common cognitive biases that can influence individual decision-making.
  - Impact of Biases on Organisational Decisions: Analyse how cognitive biases can affect collective decision outcomes within an organisation.
  - Strategies for Bias Mitigation: Develop techniques to minimise the influence of biases in decision-making processes.

- **03 Day Three**

  Data-Driven Decision Making:

  - Introduction to Data Analytics in Decision-Making: Understand the role and importance of data analytics in informing decisions.
  - The BADIR Framework: Learn the steps of the BADIR (Business question, Analysis plan, Data collection, Insights, Recommendations) framework for structured data analysis.
  - Applying Data Insights to Business Decisions: Practice translating data findings into actionable business strategies.

- **04 Day Four**

Collaborative Decision-Making Techniques:

- Participative Decision-Making Models: Explore frameworks that encourage team involvement in decision processes.
- Enhancing Team Communication: Develop skills to facilitate open and effective communication among team members during decision-making.
- Consensus Building Strategies: Learn methods to achieve agreement and collective buy-in on decisions within a group.

• **05 Day Five**

Applying Decision-Making Skills in Simulated Environments:

- Introduction to Business Simulations: Understand the purpose and benefits of using simulations for decision-making practice.
- Scenario Analysis and Response: Engage in simulated scenarios to apply decision-making frameworks and analyse outcomes.
- Feedback and Reflective Learning: Reflect on decisions made during simulations and receive feedback to identify areas for improvement.

Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
May 19, 2025	May 23, 2025	5 days	4250.00 $	UAE - Dubai
July 21, 2025	July 25, 2025	5 days	4950.00 $	England - London
Dec. 29, 2025	Jan. 2, 2026	5 days	4250.00 $	UAE - Dubai