



Oil, Gas and Chemical

Drilling Workover contracts

Course Introduction

Drilling and Workover Contracts

Drilling and Workover Contracts are critical components in the oil and gas industry, governing the relationships, responsibilities, and legal obligations between operators and contractors. These contracts ensure that drilling and maintenance activities are conducted efficiently, safely, and within regulatory frameworks. Understanding the complexities of these agreements is vital for mitigating risks, managing costs, and ensuring smooth project execution. Mastering contract principles, negotiation strategies, and compliance requirements is essential for professionals involved in drilling and workover operations.

This training program provides a comprehensive exploration of Drilling and Workover Contracts. Each day focuses on a key aspect, from contract fundamentals and negotiation techniques to legal considerations, risk management, and compliance. The course blends theoretical knowledge with practical applications, ensuring participants gain actionable insights into managing and executing effective contracts.

Training Course Methodology

This course is designed to be interactive and participatory, and includes various learning tools to enable the participants to function effectively and efficiently. The course will use sessions, exercises, and case applications, and presentation about proven-by-practice methods, new insights and ideas about the topic and its effects in a corporate world.

Target Audience

- Drilling and workover engineers
- Contract managers in oil and gas operations
- Procurement and supply chain professionals
- Legal and compliance officers handling contracts

- Project managers overseeing drilling activities

Learning Objectives

- Understand the essential components and types of drilling and workover contracts.
- Learn effective negotiation techniques for contract agreements.
- Gain knowledge of legal frameworks and compliance requirements.
- Develop strategies for risk assessment and mitigation.
- Enhance skills for contract management and dispute resolution.

Course Outline

• 01 Day One

Introduction to Drilling and Workover Contracts

- Overview of drilling and workover operations.
- Types of drilling and workover contracts.
- Key terms and definitions in contract agreements.
- Roles and responsibilities of stakeholders.
- Contract lifecycle and phases.
- Common challenges in drilling contracts.
- Importance of contract alignment with business objectives.

• 02 Day Two

Contract Drafting and Structure

- Essential components of drilling and workover contracts.
- Defining scope of work and deliverables.
- Terms and conditions: payment, timelines, and liabilities.

- Health, safety, and environmental (HSE) clauses.
- Incorporating performance metrics and standards.
- Ensuring clarity and avoiding ambiguities in contracts.
- Best practices for drafting enforceable agreements.

• 03 Day Three

Contract Negotiation Techniques

- Preparing for contract negotiations.
- Identifying and prioritizing negotiation objectives.
- Strategies for achieving win-win outcomes.
- Handling difficult negotiation scenarios.
- Understanding contractor and operator perspectives.
- Techniques for resolving conflicts during negotiations.
- Documenting negotiation outcomes effectively.

• 04 Day Four

Legal and Compliance Considerations

- Understanding legal frameworks governing contracts.
- Regulatory compliance in drilling and workover operations.
- Managing contractual risks and liabilities.
- Addressing jurisdiction and governing laws.
- Ethical considerations in contract management.
- Handling contract breaches and enforcement.
- Preparing for audits and regulatory reviews.

• 05 Day Five

Risk Management and Dispute Resolution

- Identifying and assessing contractual risks.
- Strategies for risk mitigation and contingency planning.
- Managing changes and amendments in contracts.
- Dispute resolution methods: mediation, arbitration, litigation.
- Best practices for contract monitoring and oversight.
- Lessons learned and continuous improvement in contract management.

Confirmed Sessions

FROM	TO	DURATION	FEES	LOCATION
May 18, 2025	May 22, 2025	5 days	4250.00 \$	Qatar - El Doha
Aug. 17, 2025	Aug. 21, 2025	5 days	4250.00 \$	UAE - Dubai